

ITEM 6. TENDER – SYDNEY 2030 CONSORTIUM**FILE NO: S052062****TENDER NO: 07/06****SUMMARY**

The City has tendered for the appointment of a consultant team consortium to undertake necessary strategic planning and related services to deliver “Sydney 2030”. Sydney 2030 will be vision and strategic plan for Sydney for the next 20+ years.

Expressions of Interest (EOI) were advertised 29 September 2006 which invited firms, groups and organisations to form a team with expertise in environmental planning, transport, social, cultural and economic development who could work collaboratively with the City and City’s internal expert staff to prepare Sydney 2030.

From the assessment of the EOI submissions, five preferred consultant teams were selected and invited to prepare a tender. Due to the scale and complexity of the project, together with the critical need for public engagement at appropriate points, the tender was broken down into four stages. The four stages included foundation preparation, analysis and visioning; feasibility and selection of key projects and finalisation.

Tenders were invited for Stages 2, 3 and 4. The tender noted that Council could accept Stage 2, and retain an option to extend the contract to include Stages 3 and 4 at a later date. Note that Stage 1 is currently being undertaken by the City.

The preferred tenderer with its team of experts and leaders is expected to provide the highest quality service in collaborating with the city’s team to articulate a long term, shared, achievable, optimistic and inspiring future for the City and its occupants.

An allocation for the Sydney 2030 Project is included in the 2006/07 budget. However, there is a need to allocate additional funds in the 2007/08 budget (see Attachment A).

This report recommends the appointment of a consultant to undertake consultancy services for Stages 2 with an option to accept Stages 3 and 4.

RECOMMENDATION

It is resolved that:

- (A) Council accept the lump sum tender of Company “A” for Stage 2 of the Sydney 2030 Project and reject Stage 3 and Stage 4;
- (B) authority be delegated to the CEO to negotiate acceptance of Company “A” tender for each of Stages 3 and 4, subject to:
 - (1) satisfactory performance in respect of Stage 2; and
 - (2) the total cost not exceeding the amounts tendered by Company "A";

- (C) Tender Evaluation Summary, Attachment A to the subject report, remain confidential in accordance with Section 10A(2)(D) of the Local Government Act 1993;
- (D) Key Personnel / Capabilities of Project Teams, Attachment B to the subject report, remain confidential in accordance with Section 10A (2)(D) of the Local Government Act 1993; and
- (E) Council note that there is a need to allocate additional funds in the 2007/08 budget.

ATTACHMENTS

Attachment A: Tender Evaluation Summary (confidential)

Attachment B: Key Personnel/ Capabilities of Project Team (confidential)

BACKGROUND

1. Sydney 2030 will be the vision and strategic plan for Sydney for the next 20+ years. The project will articulate a vision that:
 - (a) places Sydney at the forefront of internationally significant world cities;
 - (b) inspires and maintains broad community, government and private sector support for implementation of the vision;
 - (c) drives a sustainable city which leads the way in water and energy conservation and on the creation and maintenance of parks and open spaces;
 - (d) drives the economic performance and economic growth of the City of Sydney in the global, national, state and regional economy;
 - (e) delivers world class and world leading public domain and building design;
 - (f) accommodates forecast housing growth and responds to demographic changes and higher densities whilst maintaining liveability and a high quality of services and a world class transport system;
 - (g) builds a strong cultural, vibrant, diverse and inclusive community with a sense of belonging and a liveable city which is accessible, prosperous and rich in its sense of community; and
 - (h) positions the City of Sydney to respond to the priorities of the State Government Metropolitan Strategy.
2. To undertake this project, Council initially sought Expressions of Interest from firms with the capacity to form a team expert in the fields of environmental planning, transport, social, cultural and economic development who could work collaboratively with the City and the City's internal expert staff to prepare Sydney 2030.
3. From the EOI process, five firms were selected to tender on the project.
4. An allocation for the Sydney 2030 Project is included in the 2006/07 budget. However, there is a need to allocate additional funds in the 2007/08 budget to fully realise the project (see Attachment A)

EXPRESSIONS OF INTEREST

5. Expressions of Interest (Number 2106) was advertised in the Financial Review on Friday 29 September 2006, the Sydney Morning Herald on Tuesday 3 October 2006, and closed at 11.00am on Tuesday 24 October 2006.
6. Fifty-five submissions were received for the EOI.
7. The EOIs were evaluated and the following five consortium team lead teams were selected to tender on the project:
 - PTW Architects Pty Ltd;
 - Sinclair Knight Mertz;

- Urbis JHD Pty Ltd;
- KPMG; and
- SGS Economics and Planning Pty Ltd.

INVITATION TO TENDER

8. The Selective Tender (Number 0706) was sent out to the 5 selected consortia on Monday 29 January 2007 and closed on Monday 19 February 2007.

TENDER SCOPE /STAGES

9. The tender anticipated that the Sydney 2030 document would take the following form:
 - (a) The Vision Document
 - (b) The Focus Area Documents (5)
 - (c) The Framework Strategy
 - (d) The Appendices
10. The Key Focus Areas will be titled:
 - (a) Moving (Transport)
 - (b) Water, Energy & Air (Environment)
 - (c) Vibrancy (Economic Sustainability)
 - (d) Spaces and Places (Public Domain/ Built Environment)
 - (e) City Vitality (Social/ Cultural Capital and Equity/ Fairness)
11. The project to be undertaken in four stages:
 - (a) Stage 1 – Vision Foundation Preparation. Stage 1 will be undertaken by the City of Sydney prior to the appointment of this consultancy team. Led by the 2030 team and internal program managers for each of the focus areas, this will involve the compiling of the relevant base data and the drafting of focus group issues papers.
 - (b) Stage 2 – Analysis/Vision.
 - (i) Stage 2A: Gap analysis and benchmarking. Analysis will build on the Stage 1 data to develop discussion papers for each topic area to confirm status, objectives and current projections. The Analysis will also encompass a thorough benchmarking of national and international precedents of both Strategic/Vision Plans and performance indicators.

- (ii) Stage 2B: Visioning. The draft Vision, including its principles, targets and strategies, will be formulated and tested, including the exploration of options and priorities, working collaboratively with stakeholders. The final stage of Stage 2 will be an evaluation of all proposals to select the flagship projects and programs for further development in the next stage.
 - (c) Stage 3 - Key Projects and Programs.
 - (i) Stage 3A: Visionary Key Projects and Programs. This stage will refine the draft 2030 document developed in the previous stage in response to review and feedback. The conceptual development of the flagship projects and programs will also be undertaken at this time to fully establish their key parameters of planning, cost, project delivery and to envisage their final form and structure.
 - (ii) Stage 3B: Framework and final consultant report. This stage of the project will appraise the relationship of the City's existing policy structure in relation to the Sydney 2030 Vision. An implementation framework to guide governance, financial and capital works investment to support the Vision document's implementation, to facilitate its translation into corporate planning will be developed. This stage will develop the final draft of the consultant's 2030 document.
 - (d) Stage 4: Finalisation
 - (i) Stage 4A: Exhibition. This Stage will involve publication of the discussion papers for review and exhibition. This stage ensures broader public engagement prior to adoption of the 2030 Vision and supporting strategies.
 - (ii) Stage 4B: Finalisation. Upon completion of the public review, a final 2030 public document, including community/stakeholder feedback, will be published.
12. The tenderers were requested to provide a lump sum tender price inclusive of all costs to provide the services, separated into project Stages 2A, 2B, 3A and 3B, and hourly rates for Stage 4, as per the tender documents.

TENDER SUBMISSIONS

13. Submissions were received from the following organisations:
- KPMG;
 - PTW;
 - SGS; and
 - Urbis/JHD.
14. Sinclair Knight Mertz (SKM) did not submit a tender.

TENDER EVALUATION

15. All members of the Tender Evaluation Panel have signed Pecuniary Interest Declarations. No pecuniary interests were noted.
16. The relative ranking of tenders as determined from the total weighted score is provided in the Confidential Tender Evaluation Summary – Attachment A.
17. All submissions were assessed in accordance with the approved evaluation criteria being:
 - (a) Tendered Price;
 - (b) Standard of Compliance with the Specification with respect to:
 - (i) Demonstrated capacity and technical ability
 - (ii) Demonstrated managerial capability, qualifications, experience and number of personnel
 - (iii) Presentation of the Tender, particularly ease of understanding
 - (iv) Conformity with the request for Tender
 - (c) Service Provision with respect to:
 - (i) Capability to achieve the required project program
 - (ii) Proposed methodology;
 - (iii) OH&S (mandatory)
 - (iv) Financial and commercial trading integrity/Insurances (mandatory).
18. To aid the assessment of the capacity and experience of the key nominated project personnel in the tenders, a summary table is provided in the Confidential Key Personnel/ Capabilities of Project Teams - Attachment B.

INTERVIEW OF TENDERERS

19. Whilst the Panel assessment resulted in recommending Company A, the final evaluation scores of the two top companies were very close. Because Sydney 2030 is a unique project that will determine the Council's long-term agenda and strategic approach, it was decided to invite the top two tenderers to present their proposals to Council at a confidential briefing session scheduled for Monday 19 March.

PERFORMANCE MEASUREMENT

20. The City will ensure that performance standards of the successful tenderer are monitored by the proposed internal project team structure and processes which include:
 - (a) a Project Director to lead the project;

- (b) a Project Manager/Coordinator to coordinate the internal running of the project and the contract administration of the consortium;
- (c) Program Managers to oversee the work of the consortium in each of the five focus areas;
- (d) A reference Panel composed of city stakeholders, and an advisory panel of peer professionals and leaders in their fields of expertise to be appointed by the City to review the project at key stages to ensure the robustness of the visioning work; and
- (e) regular Council briefings and reviews, including vision workshops, will occur throughout the life of the project.

FINANCIAL IMPLICATIONS

- 21. An allocation for the Sydney 2030 Project is included in the 2006/07 budget. However, there is a need to allocate additional funds in the 2007/08 budget (see Attachment A).

RELEVANT LEGISLATION

- 22. The tender has been conducted in accordance with the Local Government Act 1993, the Local Government (General) Regulation 2005 and the City's Contracts Policy.
- 23. Information provided by tenderers which is commercial-in-confidence has been protected and will not be disclosed in accordance with section 10A(2)(D) of the Local Government Act 1993. A consistent standard for all tenderers has been used in assessing any request for confidentiality by a tenderer.

CRITICAL DATES / TIME FRAMES

- 24. Stage 1 - Conducted by the City and is expected to be completed in early April 2007.
- 25. Stage 2 – Conducted by the consortium in partnership with the City is anticipated to occur April – July 2007.
- 26. Stage 3 – Conducted by the consortium in partnership with the City is anticipated to occur August – November 2007.
- 27. Stage 4 - Conducted by the City with input from the successful consortium, as required, is anticipated to occur November 2007 – March 2008.

ALAN CADOGAN

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