

**ITEM 9. TENDER – SUPPLY AND MAINTENANCE OF PARKING ACCESS  
CONTROL EQUIPMENT FOR THE KINGS CROSS CAR PARK**

**FILE NO: S070803**

**TENDER NO: 0907**

**SUMMARY**

The City owns a multi-level car park at Ward Avenue, Kings Cross. It is a public car park and has capacity for 429 spaces over five levels. The car park was leased to a private operator until November 2008. Since then, the car park has been managed on behalf of the City by Wilson Parking.

The current parking equipment (Amano) was installed in the 1980s, with a subsequent upgrade some years ago. This system requires customers to pay for their parking at the cashier's office located near the car park entrance on Amos Lane. It is a labour intensive process and requires additional resources for tasks such as cleaning, patrols, security and general upkeep.

A new parking access control system will allow the car park to operate without the need for a cashier. Motorists will have a choice to either pay at an automatic pay station or use their credit cards at the exit gates. In addition, the new system will achieve better customer service, reporting, monitoring of equipment and audit controls and generate significant operating cost savings.

Existing staff will undertake more customer service functions such as spot cleaning, assisting motorists with the equipment, redirecting traffic, conducting security patrols, monitoring tradespeople and providing a positive presence throughout the car park.

The City tendered for the supply and installation of parking equipment, as well as a five year maintenance agreement.

This report recommends that Council accept the tender offer of Tenderer 'A' for the supply and maintenance of parking access control equipment.

**RECOMMENDATION**

It is resolved that:

- (A) Council accept the tender offer of Tenderer 'A' for supply and maintenance of parking access control equipment; and
- (B) Tender Evaluation Summary, Attachment A to the subject report, remain confidential in accordance with Section 10A(2)(d) of the Local Government Act 1993.

**ATTACHMENTS**

**Attachment A:** Tender Evaluation Summary (Confidential)

## **BACKGROUND**

1. The Kings Cross car park was constructed in the late 1970s and has capacity for 429 spaces over five levels.
2. The car park was leased to a private operator until November 2008. At the end of the lease, the City assumed management control and, in December, Wilson Parking was awarded a three year management contract to operate the car park. An integral part of the management model agreed with Wilson Parking is the need to ensure the car park equipment was upgraded to modern standards.
3. The current parking equipment (Amano) was installed in the 1980s, with a subsequent upgrade some years ago to include a permanent parker management system. The Amano system requires motorists to pay for their parking at a central cashier's office prior to returning to their vehicles. The system lacks many modern functions such as remote monitoring/control, timely/accurate reporting and flexible payment solutions, and presents more financial risk than an automated system.
4. The City tendered for a new parking access control system that included new exit/entry gates and two automatic pay stations. In addition to the pay stations, motorists have the convenience of using their credit cards to pay for their parking at the exit gates. A back-up manual process is available in the event that both automatic pay stations are not operating.
5. The new system will allow parking attendants to undertake more customer service functions such as spot cleaning, assisting motorists with the equipment, redirecting traffic, conducting security patrols, monitoring tradespeople and providing a positive presence throughout the car park. The system will also generate significant operating cost savings.

## **INVITATION TO TENDER**

6. A Request for tender was advertised in The Sydney Morning Herald on Tuesday 3 February 2009 and in The Australian on Friday 6 February, with Tenders closing on 4 March 2009.

## **TENDER SUBMISSIONS**

7. At the close of tenders, four (4) submissions were received from the following organisations:
  - CDS Worldwide
  - Intertechnomics
  - TMA Group of Companies
  - Wilson Technology Solutions
8. No late submissions were received.

## **TENDER EVALUATION**

9. All members of the Tender Evaluation Panel have signed Pecuniary Interest Declarations. No pecuniary interests were noted.

10. The relative ranking of tenders as determined from the total weighted score is provided in the Confidential Tender Evaluation Summary – Attachment A.
11. All submissions were assessed in accordance with the approved evaluation criteria.
12. The tender evaluation Criteria is as follows:
  - (a) tendered price;
  - (b) key personnel - contractors/allocation of adequate resources;
  - (c) proven ability to meet equipment specifications;
  - (d) proposed operations plan;
  - (e) experience in works/services of a similar nature/references;
  - (f) environmental management;
  - (g) technical support/relationship with manufacturer;
  - (h) Occupational Health & Safety; and
  - (i) financial and commercial trading integrity/insurances.

#### **PERFORMANCE MEASUREMENT**

13. The Tenderer will be measured against the ability to respond to equipment breakdowns, provide technical support, configure the system to provide the required reporting, and ensure the equipment is operating with an uptime in excess of 98%.
14. The Tenderer is required to install the equipment on time and with a minimum of disruption to the car park operations.

#### **FINANCIAL IMPLICATIONS**

15. There are sufficient funds allocated for this project within the draft plant and asset and operating budgets for 2009/10.
16. The new system will ensure tight financial and audit controls.

#### **RELEVANT LEGISLATION**

17. The tender has been conducted in accordance with the Local Government Act 1993, the Local Government (General) Regulation 2005 and the City's Contracts Policy.
18. Information provided by tenderers which is commercial-in-confidence has been protected and will not be disclosed in accordance with section 10A(2)(d) of the Local Government Act 1993. A consistent standard for all tenderers has been used in assessing any request for confidentiality by a tenderer.

**CRITICAL DATES / TIME FRAMES**

19. It is expected to take up to five months to have the equipment installed and commissioned.
20. As part of the Wilson Parking contract, there is an expectation to replace the access control equipment within the first year of operations, ie, 1 December 2009.

**JOHN BARBELER**

Director Corporate Services

Glenn Caldwell, Manager Parking Services