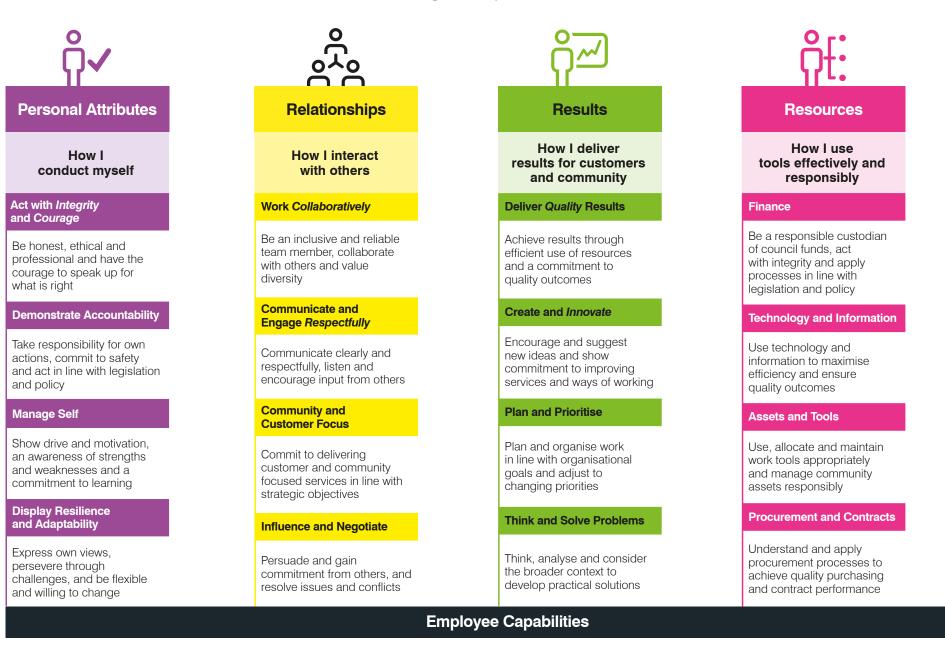
Our Capabilities

The behaviours, skills and knowledge expected of us at work



SYDNEY

Personal attributes Act with Integrity and Courage

Foundational	Intermediate	Adept	Advanced	Highly Advanced
Is open and honest Tells the truth and admits to mistakes Follows the code of conduct, policies and guidelines Has the courage to speak up and report inappropriate behaviour and misconduct	 Maintains confidentiality of customer and organisational information Is open, honest and consistent in words and behaviour Has the courage to take steps to clarify ethical issues and seeks advice when unsure what to do Helps others to understand their obligations to follow the code of conduct, legislation and policies Recognises and reports inappropriate behaviour, misconduct and perceived conflicts of interest 	Acts honestly, ethically and with discretion and encourages others to do so Sets a tone of integrity and professionalism with customers and the team Supports others to uphold professional standards and has the courage to report inappropriate behaviour Respectfully challenges behaviour that is inconsistent with organisational values, standards or the code of conduct Consults appropriately when issues arise regarding misconduct, unethical behaviour and perceived conflicts of interest	 Models ethical behaviour and reinforces it in others Represents the organisation in an honest, ethical and professional way and sets an example for others to follow Promotes integrity, courage and professionalism inside and outside the organisation Monitors ethical practices, standards and systems and reinforces their use Proactively addresses ethical and people issues before they magnify 	Champions and acts as an advocate for the highest standards of ethical and professional behaviour Sets a tone of integrity and professionalism in the organisation and in dealings external to the organisation Defines, communicates and evaluates ethical practices, standards and systems and reinforces their use Creates a climate in which staff feel empowered to challenge and report inappropriate behaviour Acts promptly and visibly in response to complex ethical and people issues



Foundational	Intermediate	Adept	Advanced	Highly Advanced
Takes responsibility for own actions Completes tasks he/she has agreed to on time Is aware of the decisions that need to be referred to a manager or supervisor and acts accordingly Takes care of own and others' safety and wellbeing by following safe work practices Identifies and speaks up about risks in the workplace	Follows through reliably and openly takes responsibility for own actions Understands delegations and acts within authority level Is vigilant about the use of safe work practices by self and others Is alert to risks in the workplace and raises them to the appropriate level	Is prepared to make decisions within own level of authority Takes an active role in managing issues in the team Coaches team members to take responsibility and follow through Is committed to safe work practices and manages work health and safety risks Identifies and manages other risks in the workplace	Is prepared to make decisions involving tough choices and weighing of risks Addresses situations before they become crises and identifies measures to avoid recurrence Takes responsibility for outcomes, including mistakes and failures Coaches team members to take responsibility for addressing and resolving challenging situations Oversees implementation of safe work practices and the risk management framework	Acts in the public interest at all times Is prepared to act and take ownership for difficult decisions Supports and stands by people in the organisation who have made an honest mistake Creates a climate in which people feel supported to take responsibility for outcomes Establishes effective governance systems to ensure safe work practices and to mitigate and manage organisational risks



Foundational	Intermediate	Adept	Advanced	Highly Advanced
Checks understanding of own role within the team Proactively seeks instruction and guidance Approaches work tasks with energy and enthusiasm Stays up to date with knowledge, training and accreditation in relevant skills areas Is willing to learn and apply new skills Learns from mistakes and the feedback of others	Understands what needs to be done and steps up to do it Pursues own and team goals with drive and commitment Shows awareness of own strengths and weaknesses Asks for feedback from colleagues and stakeholders Makes the most of opportunities to learn and apply new skills	Initiates action on team/ unit projects, issues and opportunities Accepts and tackles demanding goals with drive and commitment Seeks opportunities to apply and develop strengths and skills Examines and reflects on own performance Seeks and responds well to feedback and guidance	Demonstrates motivation to serve the community and organisation Initiates team activity on organisation/unit projects, issues and opportunities Seeks and accepts challenging assignments and other development opportunities Seeks feedback broadly and asks others for help with own development areas Translates negative feedback into an opportunity to improve	Demonstrates motivation to serve the community, make an impact and advance the organisation Models initiative and decisiveness Applies and shares knowledge gained through experience and exposure to experts, colleagues and stakeholders Proactively seeks opportunities for growth for self and others Actively seeks, reflects and acts on feedback, showing a strong capacity and willingness to modify behaviour

Works to apply strengths and mitigate weaknesses and limitations

Personal attributes Display Resilience and Adaptability











Foundational	Intermediate	Adept	Advanced	Highly Advanced
Adapts to changing work tasks and environments Is open to new ways of doing things Stays calm in difficult situations Does not give up easily when problems arise Asks questions and offers own opinion	 Adapts quickly to changed priorities and organisational settings Welcomes new ideas and ways of working Stays calm and focused in difficult situations Perseveres through challenges Offers own opinion and raises challenging issues 	Is flexible, showing initiative and responding quickly to change Accepts changed priorities and decisions and works to make the most of them Gives frank and honest feedback / advice Listens when challenged and seeks to understand criticisms before responding Raises and works through challenging issues and seeks alternatives Stays calm and acts constructively under pressure and in difficult situations	Is flexible and readily adjusts own style and approach to suit the situation Adjusts tactics or priorities in response to changes in the organisational environment Gives frank, honest advice, even in the face of strong, contrary views Accepts criticism of own ideas and responds in a thoughtful and considered way Welcomes challenges and persists in raising and working through difficult issues Shows composure and decisiveness in dealing with difficult and controversial issues	Is comfortable with constant change, and able to adjust accordingly Provides sound rationale for agreed positions while remaining open to valid suggestions for change Creates a climate which encourages openness and debate around critical issues Raises critical issues and makes tough decisions Persists in the face of significant, complex and novel challenges Manages own emotions and acts as a stabilising influence in emotionally charged situations



Foundational	Intermediate	Adept	Advanced	Highly Advanced
Keeps team and supervisor informed of what he/she is working on Shares knowledge and information with team members and other staff Offers to help colleagues and takes on additional tasks when workloads are high Is aware of the wellbeing of co-workers and provides support as appropriate Is open to input from people with different experiences, perspectives and beliefs	Encourages an inclusive, supportive and co-operative team environment Shares information and learning within and across teams Works well with other teams on shared problems and initiatives Looks out for the wellbeing of team members and other colleagues Encourages input from people with different experiences, perspectives and beliefs Shows sensitivity to others' workloads and challenges when asking for input and contributions	Contributes to a culture of respect and understanding in the organisation Creates an atmosphere of trust and mutual respect within the team Builds cooperation and overcomes barriers to sharing across teams/units Relates well to people at all levels and develops respectful working relationships across the organisation Identifies opportunities to work together with other teams/units Acts as a resource for other teams/units on complex or technical matters	 Builds a culture of respect and understanding across the organisation Facilitates collaboration across units and recognises outcomes resulting from effective collaboration between teams Builds co-operation and overcomes barriers to sharing across the organisation Facilitates opportunities to develop joint solutions with stakeholders across the region and sector Models inclusiveness and respect for diversity in people, experiences and backgrounds 	Communicates the expectation of collaboration across the organisation Celebrates successful outcomes of collaboration across the organisation, region and sector Establishes systems, structures and practices to facilitate sharing and learning across the organisation, region and sector Develops respectful relationships with stakeholders who hold different, even directly conflicting, views Sets a tone of inclusiveness and an expectation that all staff respect diversity in people, experiences and backgrounds

Relationships Communicate and Engage Respectfully

Collaboration Courage Integrity Innovation Quality Respect

backgrounds

Foundational	Intermediate	Adept	Advanced	Highly Advanced
Speaks at an appropriate pace and volume Uses appropriate body language and facial expressions Explains things clearly Allows others time to speak Shows sensitivity to cultural, religious and other individual differences when interacting with others	Focuses on key points and communicates in 'Plain English' Clearly explains and presents ideas and technical information Monitors own and others' non-verbal cues and adapts where necessary Listens to others when they are speaking and asks appropriate, respectful questions Shows sensitivity in adapting communication content and style for diverse audiences	 Tailors content, pitch and style of communication to the needs and level of understanding of the audience Clearly explains complex concepts and technical information Adjusts style and approach flexibly for different audiences Actively listens and encourages others to provide input Writes fluently and persuasively in a range of styles and formats 	 Presents with credibility and engages varied audiences Translates complex information concisely for diverse audiences Creates opportunities for others to contribute to discussion and debate Demonstrates active listening skills, using techniques that contribute to a deeper understanding Is attuned to the needs of diverse audiences, adjusting style and approach flexibly Prepares (or coordinates preparation of) high impact written documents and presentations 	Communicates the expectation of collaboration across the organisation Celebrates successful outcomes of collaboration across the organisation, region and sector Establishes systems, structures and practices to facilitate sharing and learning across the organisation, region and sector Develops respectful relationships with stakeholders who hold different, even directly conflicting, views Sets a tone of inclusiveness and an expectation that all staff respect diversity in people, experiences and

Relationships Community and Customer Focus

Foundational	Intermediate	Adept	Advanced	Highly Advanced
Shows awareness that he/she is working for the community Shows respect, courtesy and fairness when interacting with customers and members of the community Listens and asks questions to understand customer/ community needs Informs customers of progress and checks their needs are being met	Identifies and responds quickly to customer needs Demonstrates a thorough knowledge of services provided Puts the customer and community at the heart of work activities Takes responsibility for resolving customer issues and needs	Demonstrates a sound understanding of the interests and needs of customers and the community Takes responsibility for delivering quality customer- focused services Listens to customer and community needs and ensures responsiveness Builds relationships with customers and identifies improvements to services Finds opportunities to work with internal and external stakeholders to implement improvements to customer services	 Demonstrates a thorough understanding of the interests, needs and diversity in the community Promotes a culture of quality customer service Initiates and develops partnerships with customers and the community to define and evaluate service outcomes Ensures that the customer is at the heart of business process design Makes improvements to management systems, processes and practices to improve service delivery Works towards social, environmental and economic sustainability in the community/ 	Creates an organisational culture which embraces high quality customer service Ensures that management systems, processes and practices drive service delivery outcomes Ensures that community and customer needs are central to strategic planning processes Establishes systems to set and monitor service delivery standards in line with customer and community expectations Ensures council services contribute to social, environmental and economic sustainability in the community/region

region



Foundational	Intermediate	Adept	Advanced	Highly Advanced
 Helps find solutions to problems he/she raises Uses facts and sound reasoning to make a case Listens to understand others' interests and needs Is tactful when disagreeing or proposing a different approach or outcome Works towards mutually satisfactory outcomes 	 Builds a network of work contacts across the organisation Approaches negotiations in the spirit of cooperation Puts forward a valid argument using facts, knowledge and experience Asks questions to understand others' interests, needs and concerns Works with others to generate options that address the main needs and concerns of all parties 	 Builds a network of work contacts/relationships inside and outside the organisation Approaches negotiations in the spirit of maintaining and strengthening relationships Negotiates from an informed and credible position Influences others with a fair and considered approach and sound arguments Encourages others to share and debate ideas 	 Builds and maintains professional relationships inside and outside the organisation Makes a strong personal impression and influences others with a fair and considered approach Establishes a negotiation position based on a firm grasp of key issues, likely points of difference and areas for compromise Identifies key stakeholders and tests their level of support in advance of negotiations Uses humour appropriately to enhance professional relationships and interactions Pre-empts and minimises conflict by working towards mutually beneficial outcomes 	Credibly promotes the organisation's position in the community, region and sector Builds and maintains a wide network of professional relationships outside the organisation Obtains the commitment of key stakeholders to major projects and ensures ongoing communication Uses understanding of decision- making processes and networks to determine the organisation's bargaining strategy Uses sound evidence-based arguments supported by expert opinion to influence outcomes Pre-empts and avoids conflict by identifying contentious issues and directing discussion towards an acceptable resolution



Foundational	Intermediate	Adept	Advanced	Highly Advanced
Takes the initiative to progress work tasks Clarifies work required and timeframe available Identifies what information/ resources are needed to complete work tasks Checks own work for accuracy, quality and completeness Completes tasks under guidance, on time and to the required standard	 Takes the initiative to progress own and team work tasks Contributes to the allocation of responsibilities and resources to achieve team/project goals Consistently delivers high quality work with minimal supervision Consistently delivers key work outputs on time and on budget 	 Takes responsibility for the quality and timeliness of the team's work products Ensures team understands goals and expectations Shares the broader context for projects and tasks with the team Identifies resource needs, including team, budget, information and tools Allocates responsibilities and resources appropriately Gives team members appropriate flexibility to decide how to get the job done 	Sets high standards and challenging goals for self and others Delegates responsibility appropriately and provides support Defines what success looks like in measurable terms Uses own professional knowledge and the expertise of others to drive results Implements and oversees quality assurance practices	Creates a culture of achievement by setting stretch goals and high expectations for self and others Shares leadership responsibility and decision making authority, where possible Drives organisational activity in an environment of ongoing change and uncertainty Identifies and removes potential hurdles to achievement of sustainable outcomes



practices

Collaboration **OURC** Courage Integrity Innovation Quality Respect

Foundational	Intermediate	Adept	Advanced	Highly Advanced
Contributes own knowledge and ideas Suggests improvements to the way work is done	Researches developments and trends in the industry Thinks about issues and opportunities from different viewpoints Links together unrelated ideas or events to generate insights Identifies improvements to work systems, processes and	Produces new ideas, approaches or insights Analyses successes and failures in the organisation for insights to inform improvement Identifies ways in which industry developments and trends impact on own business area	Encourages independent thinking and new ideas from others Draws on developments and trends in the industry and beyond to develop solutions Supports experimentation and rapid prototyping to test and refine innovative solutions	Models and promotes the value of initiative and continuous improvement Stays up to date with industry, national and global best practices and trends Encourages people to challenge the status quo and actively seek opportunities to improve

Shows curiosity in the future

region and thinks creatively

about opportunities for the

encourages suggestions for

organisational improvement

Experiments to develop innovative solutions

of the community and

Identifies, shares and

organisation

Develops/champions innovative solutions with long standing, organisation-wide impact

Explores creative alternatives to improve management systems, processes and practices

Contributes own knowledge and experience to staff training and development sessions

improve Creates an organisational

climate in which people feel supported to experiment to test new ideas and innovations

Uses diversity to foster innovation and drive change







Foundational	Intermediate	Adept	Advanced	Highly Advanced
Understands team objectives and own contribution Plans and organises own work tasks Asks when unsure about the relative priority of allocated tasks Manages time appropriately and re-prioritises as required Identifies and informs supervisor of issues that may impact on completion of tasks	Participates constructively in unit planning and goal setting Helps plan and allocate work tasks in line with team/project objectives Checks progress against schedules Identifies and escalates issues impacting on ability to meet schedules Provides feedback to inform future planning and work schedules	Consults on and delivers team/unit goals and plans, with clear performance measures Takes into account organisational objectives when setting and reviewing team priorities and projects Scopes and manages projects effectively, including budgets, resources and timelines Manages risks effectively, minimising the impacts of variances from project plans Monitors progress, makes adjustments, and evaluates outcomes to inform future planning	Ensures business plans and priorities are in line with organisational objectives Uses historical context to inform business plans and mitigate risks Anticipates and assesses shifts in the environment and ensures contingency plans are in place Ensures that program risks are managed and strategies are in place to respond to variance Implements systems for monitoring and evaluating effective program and project management	Sets and communicates organisational objectives, ensuring these are the focus for planning activity Considers the organisation's long term role in the community and region when planning Ensures that a governance framework enables high quality strategic, corporate and operational planning Ensures effective governance of program and project management, including acceptance of new initiatives



Foundational	Intermediate	Adept	Advanced	Highly Advanced
 Finds and checks information needed to complete own work tasks Breaks down information and issues into component parts Thinks through the options available and checks his/her suggested approach Refers complex issues and problems to a manager/ supervisor 	 Gathers and investigates information from a variety of sources Questions basic inconsistencies or gaps in information and raises to appropriate level Asks questions to get to the heart of the issue and define the problem clearly Analyses numerical data and other information and draws conclusions based on evidence Works with others to assess options and identify appropriate solutions 	 Draws on numerous sources of information, including past experience, when facing new problems Demonstrates an understanding of how individual issues relate to larger systems Makes appropriate recommendations based on synthesis and analysis of complex numerical data and written reports Uses rigorous logic and a variety of problem solving methods to develop workable solutions Anticipates, identifies and addresses risks and issues with practical solutions Leads cross team/unit efforts to resolve common issues or barriers to effectiveness 	Is able to draw on wide- ranging interests and experiences when facing new challenges Thinks broadly about the root of problems before focusing in on the problem definition and solutions Is able to discuss issues from different angles and project impacts into the future Considers the broader context when critically analysing information and weighing recommendations Involves diverse perspectives in testing thinking and solutions	Quickly grasps unfamiliar concepts and deals comfortably with complexity Demonstrates deep knowledge and expertise across numerous subject areas Critically analyses information and seeks diverse perspectives to formulate effective responses to policy issues Identifies and evaluates broader impacts of proposed policies and solutions Makes good decisions based on available evidence, observed patterns and evaluation of risks and benefits



Foundational	Intermediate	Adept	Advanced	Highly Advanced
Shows respect for the value of public money Calculates and records financial information accurately Seeks approval from manager/supervisor for expenses and claims, as required by policies or guidelines	Presents basic financial information clearly and in an appropriate format Uses funds and records financial transactions in line with financial audit and reporting obligations Makes expenditure decisions within budget limits Uses financial and other resources responsibly and helps others understand their obligations to do so	Uses basic financial terminology appropriately Considers the impact of funding allocations on business models, projects and budgets Manages project finances effectively, including budget, timely receipting, billing, collection and variance recognition Prepares and evaluates business cases with due regard for long term financial sustainability Applies high standards of financial probity with public monies and other resources Identifies, monitors and mitigates financial risks	 Ensures the design/delivery of services is within budget Explains the organisation's financial drivers to others in plain language Evaluates strategic business cases including the relative cost benefits of direct provision or purchase of services Models the highest standards of financial probity, demonstrating respect for public monies and other resources Promotes the role of sound financial management and its impact on long term financial sustainability Seeks and applies specialist financial advice to inform decisions 	Sets organisational strategies and plans with reference to key financial indicators Ensures that strategic decisions are made with appropriate advice from finance professionals Identifies the most appropriate financing and funding strategies to meet operational and capital needs Inspires a culture which respects the obligation to manage public monies and other resources responsibly Establishes effective governance to ensure the ethical and honest use of financial resources Actively pursues financial risk minimisation strategies, plans and outcomes

Resources Technology and Information

Foundational	Intermediate	Adept	Advanced	Highly Advanced
Shows confidence in using the technology required in the role Uses technology appropriately, in line with acceptable use policies Completes work tasks in line with records, information and knowledge management policies	Shows confidence in using core office software and other computer applications Makes effective use of records, information and knowledge management systems Supports the introduction of new technologies to improve efficiency and effectiveness	Selects appropriate technologies for projects and tasks Identifies ways to leverage the value of technology to achieve outcomes Ensures team understands their obligations to use technology appropriately Ensures team understands obligations to comply with records, information and knowledge management requirements	Implements appropriate controls to ensure compliance with information and communications security and use policies Implements and monitors appropriate records, information and knowledge management systems Seeks advice from technical experts on leveraging technology to achieve organisational outcomes Stays up to date with emerging technologies and considers how they might be applied in the organisation	Ensures effective governance enables efficient and effective applications of technology in the organisation Ensures effective governance of information and communications security and use policies Encourages research and expert advice on the application of emerging technologies Critically assesses business cases to introduce new technologies



Foundational	Intermediate	Adept	Advanced	Highly Advanced
Uses core work tools and equipment effectively Takes care of work tools, equipment, accommodation and community assets	Uses a variety of work tools and resources to enhance work products and expand own skill set Ensures others understand their obligations to use and maintain work tools and equipment appropriately Contributes to the allocation of work tools and resources to optimise team outcomes	Contributes quality information about council and community assets to asset registers Prepares accurate asset maintenance and replacement costings in line with council plans and policies Is aware of asset management risks and actions to manage and mitigate these	Considers council and community assets in the design/delivery of services Facilitates and monitors appropriate deployment of assets and tools in line with community priorities Implements and monitors compliance with asset management and maintenance plans and policies	 Engages in strategic planning to ensure the organisation's assets support delivery of the strategic plan Ensures effective governance of the allocation, maintenance and investment in assets and tools Promotes the role of councils as custodians of community assets Actively pursues asset risk minimisation strategies, plans and outcomes

Resources Procurement and Contracts

Foundational	Intermediate	Adept	Advanced	Highly Advanced
Complies with basic ordering, receipting and payment processes Checks quotes and invoices for accuracy Checks that invoiced fees and charges match goods or services delivered	 Helps others understand and comply with basic ordering, receipting and payment processes Contributes to the identification of business requirements, deliverables and expectations of suppliers Provides objective input to evaluation processes for proposals and tenders Works with suppliers and contractors to ensure that goods and services meet time and quality requirements 	Prepares documents that clearly set out business requirements, deliverables and expectations of suppliers Delivers open, transparent, competitive and effective procurement processes Manages relationships with suppliers and contractors to ensure expectations are clear and business needs are met Takes appropriate actions to manage and mitigate procurement and contract management risks	Ensures that organisational policy on procurement and contract management is implemented Applies knowledge of procurement and contract management risks to decisions Ensures others understand their obligations to manage and mitigate risks in procurement Implements effective governance arrangements to monitor provider, supplier and contractor performance Represents the organisation in resolving disputes with suppliers and contractors	Ensures procurement and contract management policy and practices are in line with guidelines Ensures effective governance of procurement processes and management of supplier and contractor performance Monitors and evaluates compliance with and effectiveness of procurement and contract management policies and procedures